



Are you extremely sharp with the wherewithal to slug it out in a competitive environment? Bring your tenacious work ethic and a high activity level to Frank Lowe. You'll find we are an ideal place to nurture that perspective and build a rewarding, long lasting career.

The Inside Sales Representative will perform the following duties:

- Receive inbound calls and convert into sales
- Contact prospects and customers to qualify leads and sell products
- Develop product knowledge to answer customer questions
- Overcome technical and business objections of prospective customers
- Collaborate with coworkers to build pipeline and close opportunities
- Coordinate sales activities with outside/field sales representatives
- Build and maintain customer relationships
- Prepare, analyze and deliver sales reports
- Assist with resolving customer issues
- Travel to customers and attend trade shows

Qualifications:

- Bachelor's degree; or 5 years related Sales experience
- Proven sales track record
- Experience in industrial/commercial sales is a plus
- Excellent verbal and written communications skills
- Strong listening and presentation skills
- Ability to prioritize and manage time effectively
- Experience working with CRM software

Our benefits program includes but is not limited to:

- Medical plans
- Vacation
- Holidays
- Dental plans
- Life insurance
- 401(k) plan
- Retirement plan
- Other employee perks and benefit

To Apply, please go to: <http://ejob.bz/ATS/jb.do?reqGK=27377833>

Frank Lowe maintains a drug-free workplace. Frank Lowe Rubber & Gasket Co., Inc. is an equal opportunity employer committed to building and maintaining a diverse workforce.

